

# SIGN MANUFACTURING AND INSTALLATION BUSINESS

**\$1,299,000**



This is a profitable and reputable sign manufacturing and installation business operating since 1996. It prides itself on providing high-impact, full-service sign solutions, from design to manufacturing to installation. Because of its quality workmanship and world-class customer service, the company is rewarded with a significant amount of repeat business. The business operates in the Denver metropolitan area, boasting a robust economy with substantial growth.

The business is an excellent acquisition candidate for an industry buyer who wants to grow in the Colorado market. It is also an ideal business for a financial buyer who specializes in operations and marketing.

### BUSINESS ATTRIBUTES

- Diverse Product and Service Offering
- Excellent Reputation
- Turnkey Business
- Highly Trained and Experienced Staff
- Organized Team in Place

- Documented Processes in Place
- State-of-the-Art Equipment
- Low Customer Concentration
- Strong Pipeline of Work

### GROWTH OPPORTUNITIES

- Increase Advertising, which has proven results
- Hire an inside salesperson
- Join networking groups
- Rekindle past relationships

#### Corporate & History

- Established in 1996
- Subchapter S

#### Location and Facilities

- Metro Denver
- 5000 SF Warehouse
- Lease
- Central Location

#### Customers

- Architects
- General Contractors
- Office
- Retail
- Commercial

#### Sales and Marketing

- Website
- Word of Mouth
- Google Pay-Per-Click
- Repeat Customers

#### Products

- Exterior & Interior Signs
- Illuminated & Electronic Signs
- Advertising Signage
- Vehicle and Window Signage
- Custom & Specialty Signage

#### Management & Staff

- 7 Full-Time Employees (Including 1 Owner) + 1 Part-Time Employee

### FINANCIAL INFORMATION

Year	Gross Sales	SDE
2021	\$1,153,602	\$401,064
2022	\$1,332,664	\$390,196
2023 Forecast	\$1,450,000	\$400,000

### ASSETS INCLUDED (Estimated)

Furniture, Fixtures & Equipment	\$130,000
Inventory	\$10,000
Vehicles	\$137,000
<b>Total</b>	<b>\$277,000</b>