

# EXCAVATION & MICRO TRENCHING BUSINESS FOR SALE

**\$3,895,000**



This very profitable excavation business was established in 2000. It provides quality excavating and micro trenching services for residential, commercial, and fiber optic customers. The company prides itself on being responsive and competitive, while providing quality workmanship with the utmost integrity.

The company provides services along the Front Range of Colorado, which is enjoying vibrant and expansive growth in a strong economy.

We feel this would be an excellent acquisition candidate for an industry buyer, strategic buyer, or a financial buyer with strong operational and marketing skills.

## BUSINESS ATTRIBUTES

- Diversified Services
- Experienced W-2 Workers
- Diversified Customer Base
- High Barrier of Entry
- Consistent Profits
- High Margins
- Strong Management Team in Place
- Significant Pipeline of New Work

### Corporate & History

- Established in 2000
- Subchapter S

### Location and Facilities

- Metro Denver
- 2400 sq. ft. Office
- Large Storage Yard
- Lease

### Customers

- Residential Home Builders
- Commercial Contractors
- Fiber Optic Companies

### Sales and Marketing

- Website
- Referrals
- Positive Word-of-Mouth

### Services

- Excavation Services
- Water and Sewer Lines
- Dirt Management
- Micro Trenching

### Management & Staff

- 26 Full-Time Employees (Including 2 Owners) + 4 Part-Time Employees

## FINANCIAL INFORMATION

## ASSETS INCLUDED (Estimated)

Year	Gross Sales	SDE	Assets Included (Estimated)	
			Furniture, Fixtures & Equipment	\$1,300,000
2022	\$8,400,094	\$1,006,214	Inventory	\$15,000
2023	\$7,268,430	\$1,397,674	Vehicles	\$550,000
2024	\$5,833,754	\$1,281,706	Total	\$1,865,000