

# NATIONAL HEALTHCARE CONSULTING PRACTICE

**\$995,000**



This well-established consulting business has been providing advice to companies that produce pharmaceuticals, vaccines, medical devices, and medical diagnostic technologies since 2011. It specializes in assisting these companies get their product and services to market via the Federal Health Systems.

This much-needed service is in high demand and has enabled this business to achieve consistent profits over the years. Because of the nature of the business, the owner can work remotely.

We feel this would be an ideal acquisition target for an industry buyer or as an add-on for a similar type of consulting practice.

## BUSINESS ATTRIBUTES

- Over 100 Clients Since 2011
- Customized Marketing Plans
- High Demand Service

- Consistent Revenue and Profit
- Highly Trained Consultants on Staff
- High Barrier of Entry

<p><b><u>Corporate &amp; History</u></b></p> <ul style="list-style-type: none"> <li>• Established in 2011</li> </ul> <p><b><u>Location and Facilities</u></b></p> <ul style="list-style-type: none"> <li>• Metro Denver</li> <li>• No Office Lease Required</li> <li>• Owner Can Work Remotely</li> </ul>	<p><b><u>Clients</u></b></p> <ul style="list-style-type: none"> <li>• Pharmaceutical Companies</li> <li>• Medical Product Manufacturers</li> <li>• Various Medical Entities</li> </ul> <p><b><u>Sales and Marketing</u></b></p> <ul style="list-style-type: none"> <li>• Word of Mouth</li> <li>• Referrals from Past and Existing Clients</li> <li>• Website</li> </ul>	<p><b><u>Services Offered</u></b></p> <ul style="list-style-type: none"> <li>• Product Launches</li> <li>• Product and Technology Evaluations</li> <li>• Drug Class Reviews</li> <li>• Federal Supply Service Contracts</li> </ul> <p><b><u>Management &amp; Staff</u></b></p> <ul style="list-style-type: none"> <li>• 2 Full-Time 1099 Consultants (Including 1 Owner) + 3 Part-Time Consultants</li> </ul>
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### FINANCIAL INFORMATION

### ASSETS INCLUDED (Estimated)

Year	Gross Sales	SDE	The only asset in this business is intellectual property	0
2020	\$706,065	\$416,848		0
2021	\$659,370	\$377,578		
2022	\$673,939	\$432,669		0