

# NICHE FOOD DISTRIBUTION BUSINESS

**\$750,000**



This well-established distribution business provides fresh and dry foods, refrigerated and frozen foods, dairy products, paper products and cleaning supplies to Front Range-area early learning facilities, nursing homes, health care centers, cafeterias and other customers.

The company is highly regarded for its excellent customer service, timely deliveries, and wide selection of products.

Exit360 believes it's an ideal acquisition for an industry buyer or an owner with a marketing background and/or a passion for promoting healthy lifestyles.

## BUSINESS ATTRIBUTES

- Customers in Expanding Industries
- Diverse Product Line
- Recurring Revenue Model
- Autonomous Staff
- Excellent Work Environment
- Strong Margins
- Low Customer Concentration
- High Barrier of Entry

<p><b><u>Corporate &amp; History</u></b></p> <ul style="list-style-type: none"> <li>● Established in 1996</li> <li>● Subchapter S</li> </ul> <p><b><u>Location and Facilities</u></b></p> <ul style="list-style-type: none"> <li>● Metro Denver</li> <li>● 13,000 SF Warehouse &amp; Distribution Facility</li> <li>● Renewable Lease</li> <li>● Central Location</li> </ul>	<p><b><u>Customers</u></b></p> <ul style="list-style-type: none"> <li>● Early Learning Facilities</li> <li>● Nursing Homes</li> <li>● Cafeterias</li> </ul> <p><b><u>Sales and Marketing</u></b></p> <ul style="list-style-type: none"> <li>● Inside Sales Manager</li> <li>● Website</li> <li>● Referral/Word of Mouth</li> </ul>	<p><b><u>Products Offered</u></b></p> <ul style="list-style-type: none"> <li>● Wide Selection of Foods</li> <li>● Dairy/Frozen Products</li> <li>● Paper Goods</li> <li>● Cleaning Supplies</li> </ul> <p><b><u>Management &amp; Staff</u></b></p> <ul style="list-style-type: none"> <li>● One Owner</li> <li>● Six Full-Time Employees</li> <li>● One Part-Time Employee</li> </ul>
--	--	---

## FINANCIAL INFORMATION

## ASSETS INCLUDED (Estimated)

Year	Gross Sales	SDE	Furniture, Fixtures & Equipment	Inventory	Vehicles	Total
2019	\$2,268,621	\$237,669		\$70,000		
2021	\$2,257,946	\$229,635			\$65,000	
2022	\$2,643,883	\$257,910				\$150,000