

# MANUFACTURING – CONSUMER FASHION PRODUCT

**\$699,000**



Proudly made in the USA! This renowned product manufacturer creates and sells high-end soft goods. The product is assembled with American-made material, creating strong customer loyalty.

Seasonal product offerings enable the business to introduce new lines twice a year. The product line is represented by independent sales reps and can be found in close to 700 retail stores nationally. It can also be purchased through the website for a higher-margin transaction.

We feel this would be an excellent acquisition candidate for a financial or industry buyer. It would also be ideal for a couple with a marketing background and a flare for design.

## BUSINESS ATTRIBUTES

- Proudly Made in America
- National Brand Recognition
- Seasonal Product Changes
- Highly Trained Staff
- Excellent Work Environment
- Growing Industry
- Low Customer Concentration
- High Barrier of Entry

<p><b><u>Corporate &amp; History</u></b></p> <ul style="list-style-type: none"> <li>• Established in 1994</li> <li>• Subchapter S</li> </ul> <p><b><u>Location and Facilities</u></b></p> <ul style="list-style-type: none"> <li>• Metro Denver</li> <li>• 5000 SF Production Facility</li> <li>• Lease</li> <li>• Central Location</li> </ul>	<p><b><u>Customers</u></b></p> <ul style="list-style-type: none"> <li>• Wholesale</li> <li>• Retail</li> <li>• Online</li> </ul> <p><b><u>Sales and Marketing</u></b></p> <ul style="list-style-type: none"> <li>• Inside Sales Manager</li> <li>• Retail Brokers</li> <li>• E-Commerce Website</li> <li>• Word of Mouth</li> </ul>	<p><b><u>Product Line</u></b></p> <ul style="list-style-type: none"> <li>• Soft Goods</li> <li>• Diverse Offerings</li> </ul> <p><b><u>Management &amp; Staff</u></b></p> <ul style="list-style-type: none"> <li>• 7 Full-Time Employees (Including 1 Owner) + 1 Part-Time Employee</li> </ul>
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FINANCIAL INFORMATION			ASSETS INCLUDED (Estimated)	
	Gross Sales	SDE	Furniture, Fixtures & Equipment	
3-Year Avg	\$1,709,637	\$340,540	Inventory	\$20,000
				\$400,000
			Total	\$420,000