

Custom Door Manufacturer and Distributor

\$1,395,000



This profitable Southwestern-based business has grown steadily since its inception in 1987. The company offers custom-built doors and millwork to high-end residential and commercial builders and is a regional distributor for 4 manufactured product lines. They have showcase projects throughout the west, including Aspen, Tahoe and Santa Fe .

Sales price includes over \$400,000 in fixtures and equipment. We believe it is an ideal acquisition candidate for a supplier to the building industry, or a marketing-driven professional with construction experience. The facility is available for purchase in a separate transaction for \$1,080,000.

BUSINESS ATTRIBUTES

- Industry Leader
- Stellar Reputation and Showcase Projects
- Diversified Client Base
- Low Customer Concentration
- Long-term Employees
- High-Margin Distributor Sales
- Scalable Business--Additional Markets/Products
- Established Repeat Customers

<p><u>Corporate & History</u></p> <ul style="list-style-type: none"> • Established in 1987 • 2 Corporate Entities <p><u>Location and Facilities</u></p> <ul style="list-style-type: none"> • Southwest US • 14K SF Plant/Office • Easy Highway Access 	<p><u>Customers</u></p> <ul style="list-style-type: none"> • General Contractors • Architects • Designers <p><u>Sales and Marketing</u></p> <ul style="list-style-type: none"> • Direct Sales • Positive Word-of-Mouth • Website 	<p><u>Products</u></p> <ul style="list-style-type: none"> • Custom Doors • Iron Hardware • Pre-manufactured Windows and Doors <p><u>Management & Staff</u></p> <ul style="list-style-type: none"> • 22 Full Time (Including 2 Owners) • 6 Part Time
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FINANCIAL INFORMATION			ASSETS INCLUDED (Estimated)	
Year	Gross Sales	SDE	Furniture, Fixtures & Equipment	\$400,000
			Vehicles	\$50,000
2020	\$2,921,207	\$389,257	Inventory	\$10,000
			Total	\$460,000