

Very Profitable Shooting Range & Retail Store

\$3,875,000



This well-established shooting range generates over \$1 million annually in adjusted EBITDA. The membership business model guarantees steady monthly income, even during COVID. It has a highly trained staff that provides excellent customer service and training to many different types of firearm enthusiasts. The owner only works about five hours/week in the business, so this is your opportunity to take aim at a long-term business and real estate acquisition that is rewarding and profitable!

BUSINESS ATTRIBUTES

- Subscription-based with strong monthly income
- Long-term, highly trained staff
- Stellar reputation and customer service
- Restrictive zoning creates a high barrier of entry
- Recession resistant
- Established Repeat Customers
- Strong relationships with ammunition manufacturers

<p><u>Corporate & History</u></p> <ul style="list-style-type: none"> • Established in 2011 • LLC <p><u>Location and Facilities</u></p> <ul style="list-style-type: none"> • Rocky Mountain Region • 10,800 sq. ft. with two levels • Located in high density area • Real estate available for an additional \$3 million 	<p><u>Customers</u></p> <ul style="list-style-type: none"> • Subscription-based • ACH payments-no A/R • First responders/Veterans • Firearm enthusiasts <p><u>Sales and Marketing</u></p> <ul style="list-style-type: none"> • Website • Google • Word of Mouth 	<p><u>Products/Services</u></p> <ul style="list-style-type: none"> • Shooting range • Classes • Weapons Training • Ammunition • Firearms and Accessories <p><u>Management & Staff</u></p> <ul style="list-style-type: none"> • 2 FT Managers • 2 FT • 8 PT (includes one owner)
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FINANCIAL INFORMATION			ASSETS INCLUDED (Estimated)	
Year	Gross Sales	SDE	Furniture, Fixtures & Equipment	\$400,000
2019	\$2,123,788	\$340,297	Inventory	\$300,000
2020	\$3,155,854	\$918,221		
Trailing 12 Months	\$3,146,537	\$1,040,403	Total Assets	\$700,000